



The Chairwoman of the Board of Directors and The President & CEO sent a message at the beginning of Spring

At Lunar New Year's Eve entering the year of Cat 2023, Chairwoman of the Board of Directors Nguyen Thanh Ha and President & CEO Nguyen Thi Phuong Thao sent New Year wishes to all employees.

In the letter, the Chairwoman of the Board of Directors and the President & CEO praised the efforts of the entire team, which has led Vietjet to make spectacular progress in 2022, completely restoring domestic routes and continuing to expand international routes. "The World Business Outlook Awards honoring

Vietjet as the "Most Valued Airline of the Year in Asia 2022" are our achievements in 2022", the letter said.

In the new year, with the mission of bringing a breakthrough in aviation services, the Chairwoman of the Board of Directors and the President & CEO called on all employees to try their best, promote their intelligence, enthusiasm, creativity to complete all assigned tasks, and at the same time send best wishes to all employees and their families for a warm and peaceful Spring.

NEWS & EVENT



Vibrant atmosphere on Lunar New Year's Day at airports

On the morning of the 1st day of the Lunar New Year, many Vietjet flights welcome passengers with a fresh and bustling atmosphere. Chairwoman Nguyen Thanh Ha, Member of the Board of Management Nguyen Anh Tuan, Dr. Nguyen Thanh Hung and Vice President To Viet Thang sent New Year greetings and lucky money to passengers on the first flights of the new year.

During the peak of Tet, Vice President Ho Ngoc Yen Phuong, Nguyen Duc Thinh, Luong Thi Phuc, Do Xuan Quang, Nguyen Thai Trung, Nguyen Thanh Son sent Tet wishes, encouragement and lucky gifts to employees serving at airports, offices...

On the 3rd day of Tet, on the flight from Ho Chi Minh City to Nha Trang, the appearance of Madam Nguyen Thi Phuong Thao brought many pleasant surprises to passengers. The President & CEO was very friendly and sent passengers good wishes and Lunar New Year's gifts on the flight. Madam also gives Tet wishes to our crews working day and night on flights every Tet peak, serving people and tourists on good flight journeys.

Chairwoman visited and wished New Year to units at Noi Bai airport



On January 13, Chairwoman Nguyen Thanh Ha and a representative of Vietjet Ground Services (VJGS) visited and wished New Year wishes to Noi Bai International Airport, the Border Police and the Border Gate Customs Noi Bai Branch.

Chairwoman Nguyen Thanh Ha thanked the units for their support to Vietjet in

the past year and expressed her wish to continue receiving their cooperation for Vietjet in the coming time.

Representatives of units at Noi Bai International Airport affirmed that they will continue to support and cooperate for the common development of Vietnam's aviation.

Implement the 2023 plan with Vietjet's Top 50 strategic partners

On January 10, the 2023 Plan Implementation Conference with the theme "Skyboss Night" was dedicated to the Top 50 strategic partners contributing the top revenue to Vietjet. The conference was attended by MD Dinh Viet Phung and leaders of the Department of Tourism, HCMC Tourism Promotion Center.

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INVESTOR RELATIONSHIP

Parent company reports VND900 billion profit, Vietjet pioneers in opening international routes, promoting tourism, investment



Vietjet has transported 20.5 million passengers on 116,000 flights in 2022, of which domestic transport grew by 20% YOY, leading the airline's recovery path. The number of domestic passengers in Q4/2022 increased sevenfold YOY and was higher than the pre-pandemic.

To accommodate its strategy to expand and grow mid-range international flight network, Vietjet has developed a widebody fleet of 3 A330 aircrafts. The airline has opened 20 new routes last year with a focus on the Indian market to connect economic-tourism hubs like New Delhi, Mumbai and Ahmedabad to Hanoi and Ho Chi Minh City. As of December 31, 2022, Vietjet is operating 103 flight routes.

Eying to operate across continents and bring the flying opportunities to millions of people, Vietjet never ceases to develop its international network with new routes to Astana and Almaty of Kazakhstan and Melbourne and Sydney of Australia. Such efforts also put Vietjet in the leading role to promote the economic-trade-tourism relationships between Vietnam and other countries, helping to bring Vietnam's image to the world while taking local and international tourists to destinations in the country. The airline has contributed greatly to the State budget and the community.

Statistics in 2022 indicated a robust recovery of the aviation industry post-pandemic. In Q4/2022, Vietjet's parent company reported a net revenue of VND7,352 billion (approx. US\$315.79 million), leaping by 175% YOY with a profit of VND902 billion (approx. US\$38.7 million). The total revenue for 2022 was VND32,506 billion (approx. US\$1.39 billion) while the profit was

VND215 billion (approx. US\$9.23 million). The airline has paid a total of VND 4,349 billion (approx. US\$186.79 million) of direct and indirect taxes, fees and charges last year.

Vietjet reported consolidated revenue of VND39,342 billion (approx. US\$1.68 billion) in 2022, with a consolidated loss of VND2,171 billion (approx. US\$93.26 million) mainly due to heavy capital investment in its core business. Vietjet has transferred more than VND3,559 billion (approx. US\$152.88 million) of profit to the parent company for asset investment in acquiring 1 new A321 NEO aircraft from Airbus, 2 A321 aircrafts from lessors and 3 aircraft engines.

By the end of 2022, Vietjet's total assets reached more than VND 67,000 billion (approx. US\$2.87 billion), increasing by 30% YOY owing to long-term assets growing by over \$200 million. The long-term debt-to-equity and liquidity ratios stayed at 0.7 and 1.3 respectively, which were considered as good indicator in the aviation industry. As of December 31, 2022, the balance of cash and cash equivalents remained at VND1,800 billion (approx. US\$77.3 million), well facilitating the liquidity demand for business operations.

In 2023, Vietjet continues to set high goal of revenue growth based on the reopening of the Chinese market while further promoting international markets of great potential like India, South Korea, Japan and Australia. It is of utmost urgency that the Government considers lifting the price cap on flights and allows for fuel surcharge to strengthen the positions and competitive capabilities of domestic airlines as a wave of

In June 2022, the "Fly first, Pay later" service by Vietjet and Movi was awarded the "Best New Fintech Product 2022" by the UK's prestigious magazine The Global Economics Times. Vietjet also won several international awards, including the "World Airline Award" by Skytrax, "Most Valued Airline of the Year in Asia 2022" and "Best Cabin Crew Service in ASIA 2022" by the World Business Outlook in November 2022.

international airlines is expected to land in Vietnam this year.

Striving to meet the ever-growing demands of the customers while further engaging with them, Vietjet has launched Vietjet Skyjoy royalty program with conveniences and privileges to accumulate and redeem royalty points with special offers from big brand partners. Vietjet Skyjoy is hoped to elevate Vietjet's brand value and increase the customer pool.

Joining hands with the community to support the disadvantaged during the Lunar New Year 2023, Vietjet has operated free flights for poor workers and orphaned students from all over the country to bring them home for a Tet reunion with the family. International aviation is expected to grow strongly in 2023, which is an opportunity for airlines of sustained positive financial and operational capabilities like Vietjet.

OPERATION & TRAINING

Vietjet is strong and determined to conquer new heights in 2023



Entering 2023, the company's first weekly meeting new spirit, strength and determination took place successfully.

At the meeting, President & CEO Nguyen Thi Phuong Thao and Managing Director Dinh Viet Phung highly appreciated the company's results in 2022 with the efforts of all staff despite many challenges.

In the new year, President & CEO Nguyen Thi Phuong Thao and Managing Director Dinh Viet Phung emphasized that all departments and units need to focus on developing key products and services such as Skyjoy, SkyBoss, SkyBoss

Business, Ancillary... and at the same time strengthen cooperation, develop and apply modern technologies of world aviation in operations. Another important task is to improve the TAT and OTP indicators, thereby building higher standards of operations and service standards of Vietjet.

With the will, determination and capacity of Vietjet people, all divisions and departments, the company's leadership believes that we will continue to develop and conquer more new heights in 2023.

Strengthen training and application of technology in Safety - Quality management

On January 5th, Managing Director Dinh Viet Phung and Vice President To Viet Thang chaired the 2022 Safety and Quality Assessment and 2023 plan implementation Conference. The event was attended by the Board of Management and leaders of departments throughout the Company.

Speaking at the Conference, MD Dinh Viet Phung praised the efforts of the units in the past year and assigned tasks for the new year 2023, especially focusing on training, increasing the application of technology in operations, maintenance and cost saving activities.

In 2022, the Safety - Quality work recorded many positive results, effectively controlled operations and completed the assigned tasks. Entering 2023, with the plan to expand the flight network to new international destinations, strengthen the fleet, especially the wide-body A330 aircraft, and enhance the quality of service and units throughout the Company. It is necessary to implement a specific action plan from 22 contents set out by the Safety - Quality Assurance Department.

Vietjet welcomes the first new A330 aircraft in 2023



Jubilantly welcoming the Lunar New Year, Vietjet also welcomes the fourth A330 to its modern fleet of aircraft, ready to serve passengers returning home to celebrate the Lunar New Year or traveling with their family.

The "fat sparrow" A330 will also be exploited by Vietjet in its journey to explore further destinations in the region and the world such as India, Kazakhstan and especially the Australian route from the end of this March.

Announcement of direct flights from HCMC to Melbourne (Australia) since March 31st, 2023



Vietjet announced the airline's decision to commence direct flights connecting Ho Chi Minh City of Vietnam with Melbourne of Victoria, Australia since March 31st, 2023. The ceremony was witnessed by Mr. Tim Pallas - Victorian Minister for Trade and Investment who heads the Victorian delegation on a working visit to Vietnam and Mr. Dinh Viet Phung, Managing Director.

The first flights connecting HCMC and Melbourne, Australia will be operated

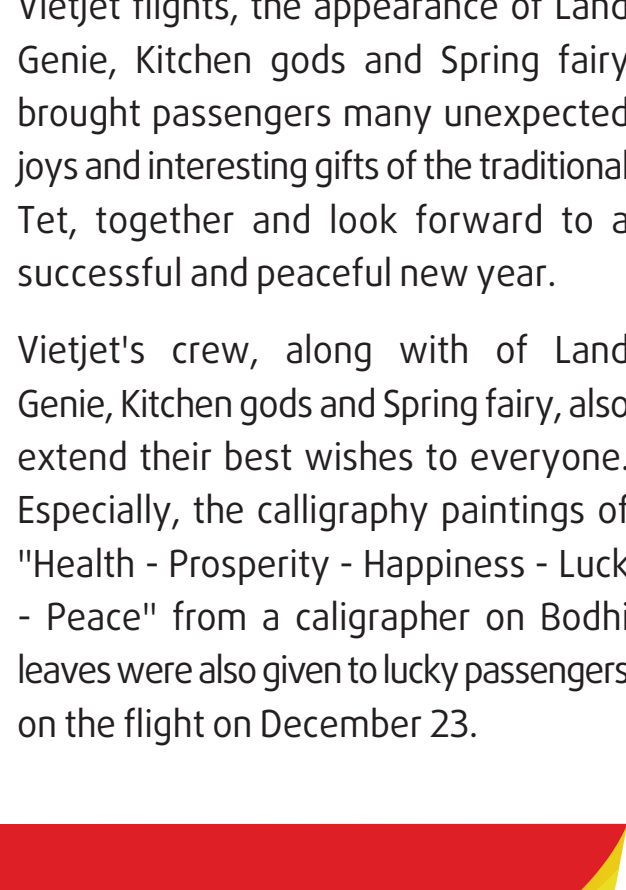
with initial frequency of three flights per week. The airline also expects to increase its operation to seven flights per week from December 2024 when market conditions met. All flights are operated on Vietjet's modern and comfortable wide-body A330 aircraft. Passengers can also optimize their flying experiences with a wide range of Vietjet's reasonable ticket classes. Vietjet flights will be a catalyst for sustainable growth in tourism, trade and economy in coming years.

Vietjet đưa những du khách Trung Quốc đầu tiên đến Nha Trang đầu năm mới

Trong không khí hân hoan của Tết Nguyên Đán, từ Thành Đô (Tứ Xuyên, Trung Quốc), du khách Trung Quốc trên chuyến bay thẳng của Vietjet đã "xông đất" sân bay quốc tế Cam Ranh (Nha Trang, Khánh Hòa) rạng sáng ngày mùng 2 Tết Nguyên Đán, sẵn sàng trải nghiệm kỳ nghỉ Tết tại Nha Trang, một trong những điểm đến du lịch thu hút hàng đầu với bờ biển dài cuốn hút cùng tinh hoa văn hoá, ẩm thực đặc sắc và phong phú làm say lòng du khách.

Chuyến bay được chào đón bằng nghi thức với rống cũng sự chào đón của đại diện tỉnh Khánh Hòa, Sở Du lịch tỉnh Khánh Hòa, Cảng hàng không Cam Ranh, Vietjet... Sự trở lại của du khách Trung Quốc trong ngày đầu năm mới hứa hẹn tín hiệu khởi sắc cho du lịch Khánh Hoà trong năm mới.

Join Vietjet to worship Land Genie and Kitchen gods on December 23



On December 23 in lunar calendar, on Vietjet flights, the appearance of Land Genie, Kitchen gods and Spring fairy brought passengers many unexpected joys and interesting gifts of the traditional Tet, together and look forward to a successful and peaceful new year.

Vietjet's crew, along with of Land Genie, Kitchen gods and Spring fairy, also extend their best wishes to everyone. Especially, the calligraphy paintings of "Health - Prosperity - Happiness - Luck - Peace" from a calligrapher on Bodhi leaves were also given to lucky passengers on the flight on December 23.

COMMERCIAL ACTIVITIES

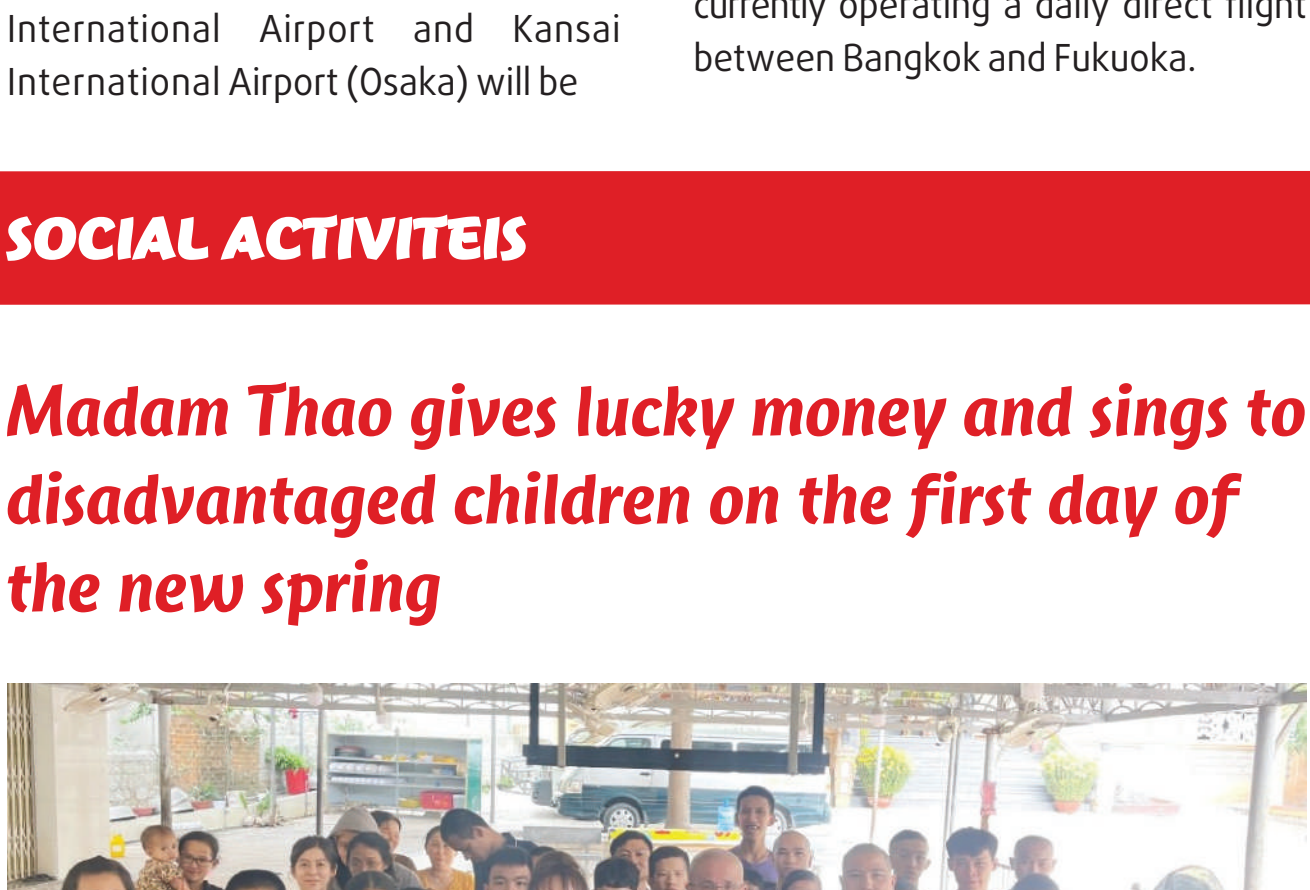


Flying back to Hong Kong easily with Vietjet flights

Jubilantly welcome people and passengers back to travel, work, visit relatives and study abroad at the beginning of the new year, Vietjet re-opens the directly

route connecting Ho Chi Minh City and Hong Kong (China) from February 10, 2023 with 2 return flights on every Monday and Friday, only 3 flying hours.

Vietjet Thailand opens direct flights between Chiang Mai and Osaka in mid-February 2023



On January 17, Vietjet Thailand announced that it would launch a direct flight between Chiang Mai and Osaka (Japan) from February 16, 2023 with a 3,709 promotion ticket price from only 3,399 THB.

The new route between Chiang Mai International Airport and Kansai International Airport (Osaka) will be

operated by A321 aircraft with about 5 hours of flight time. In the first time, Vietjet Thailand will operate 3 round-trip flights per week on Tuesdays, Thursdays and Saturdays. In addition to the soon-to-be-opened Chiang Mai - Osaka route, Vietjet Thailand is also currently operating a daily direct flight between Bangkok and Dukuoka.

Discover around the world this 2023 on every Monday with 20% discount

Welcoming 2023, don't miss out on the attractive promotion on every Monday of up to 20% off whenever flying internationally at www.vietjetair.com. Accordingly, every Monday from now till the end of December 25th, 2023, passengers booking tickets and applying the "HELLOVIETNAM" code at official website and Vietjet Air mobile app will receive the offer immediately of a 20% discount on all international routes.

Along with flexible flight time from January 1st, 2023 to December 25th, 2023, Vietjet's flight network across Asia, it's a golden opportunity for travel-holic or passengers who need for work, visits, reunions on international destinations.

Vietjet Thailand launches the promotion "Lucky January" with fares from only 599 THB

In place of New Year wishes to passengers, Vietjet Thailand launched a promotion "Lucky January" with special fares for only 599 THB (taxes and fees included) for its domestic routes with bookings from January 10 - 15, 2023, for travel from January 22 to October 31, 2023

Vietjet Thailand launches "Fly for Love Challenge" campaign

Starting the new year 2023 with many creative and fun activities, on January 23, Vietjet Thailand launched the "Fly for Love Challenge" campaign to give customers the opportunity to receive 4 round-trip tickets for different international routes.

Passengers can join the campaign by recording a video clip dancing to the song "Fly for Love" and posting it on Tik Tok with the prescribed hashtag. The top 3 video clips with the highest number of interactions will receive prizes. Entry period is until January 31, 2023.

SOCIAL ACTIVITIES

Madam Thao gives lucky money and sings to disadvantaged children on the first day of the new spring



On the business trip in the first days of the Lunar New Year, President & CEO Nguyen Thi Phuong Thao happened to know the story of Thanh Son Pagoda in Khanh Hoa, where children from disadvantaged backgrounds were raised and immediately decided to spend time visiting the Pagoda on the 3rd day of the Lunar New Year.

Despite being extremely busy, Madam Phuong Thao still spends a lot of her time on charity activities. During a surprise visit in the midst of her busy work schedule, Madam Thao sent the children best wishes for the new year. In harmony with the atmosphere of Lunar New Year's Day and before the carefree children, Madam Thao sang for them emotional children's songs to wish them a good new year and bright future to become useful citizens for society.

Jubilant "light party" to celebrate the New Year 2023 inflight

Celebrating the New Year of 2023 with joy, Vietjet crews bring customers a surprise "party" filled with colorful lights and music.

Customers on the flight from Bangkok (Thailand) to Vietnam were extremely excited to be a part of the jubilant music party to welcome the New Year 2023. The aircraft was also "transformed" with festive themed decorations, making the New Year's Eve atmosphere in the sky more special than ever. The appearance of Miss Vietnam 2022 Huynh Thi Thanh Thuy in the party brought a lot of excitement to the passengers.

Workers get preferential loans and free flights

The warm and loving Tet season has come early for 500 workers returning to their hometowns on flights organized by Vietjet, HD SAISON and the Vietnam General Confederation of Labor, departing from Ho Chi Minh City to Vinh (Nghe An), Thanh Hoa on the evening of January 11th.

Over the past time, HD SAISON's preferential loan package has helped workers in industrial parks across the country improve their quality of life and loving flights are also a meaningful gift for them.

In addition to these two meaningful flights, Vietjet also brought students who lost loved ones due to Covid-19 who were studying at Hope School from across the country to their hometown to reunite. After Tet, students from Hope School will be brought back to Da Nang by Vietjet again on loving flights.